

Commercial Viability Appraisal

SITE LOCATION	Southwich Waterfront
DEVELOPMENT SCENARIO	Brownfield Greenfield or Brownfield
NET DEVELOPABLE SITE AREA	1 Ha
DEVELOPMENT DETAILS	4000 Sqm Total Floorspace

Development Value

Development Value		Net Lettable Area	Sales Value	
Industrial	B1b B1c B2 B8	4000 sqm	915 £ per sqm	£3,660,000
Office	B1a	0 sqm	0 £ per sqm	£0
Food Retail	A1	0 sqm	0 £ per sqm	£0
Other Retail	A 1 A2 A3 A4 A5	0 sqm	0 £ per sqm	£0
Residential Inst	C2	0 sqm	0 £ per sqm	£0
Hotels	C3	0 sqm	0 £ per sqm	£0
Community	D1	0 sqm	0 £ per sqm	£0
Leisure	D2	0 sqm	0 £ per sqm	£0
Agricultural		0 sqm	0 £ per sqm	£0
Sui Generis		0 sqm	0 £ per sqm	£0
Sui Generis		0 sqm	0 £ per sqm	£0
Total Development Value				£3,660,000

Development Costs

Land	Site Area	Land Value	
Industrial	1 Ha	620000 £ per Ha	£620,000
Office	0 Ha	310000 £ per Ha	£0
Food Retail	0 Ha	310000 £ per Ha	£0
Other Retail	0 Ha	310000 £ per Ha	£0
Residential Inst	0 Ha	310000 £ per Ha	£0
Hotels	0 Ha	310000 £ per Ha	£0
Community	0 Ha	310000 £ per Ha	£0
Leisure	0 Ha	310000 £ per Ha	£0
Agricultural	0 Ha	0 £ per Ha	£0
0	0 Ha	310000 £ per Ha	£0
0	0 Ha	310000 £ per Ha	£0
Total Land Cost			£620,000

Construction

Construction		Stamp Duty Land Tax	CIL Rate	
		4.0%		£24,800
Gross Internal Area	Construction Rate			
Industrial	4000 sqm	668 £ per sqm	0	£2,672,000
Office	0 sqm	0 £ per sqm	0	£0
Food Retail	0 sqm	0 £ per sqm	0	£0
Other Retail	0 sqm	0 £ per sqm	0	£0
Residential Inst	0 sqm	0 £ per sqm	0	£0
Hotels	0 sqm	0 £ per sqm	0	£0
Community	0 sqm	0 £ per sqm	0	£0
Leisure	0 sqm	0 £ per sqm	0	£0
Agricultural	0 sqm	0 £ per sqm	0	£0
0	0 sqm	0 £ per sqm	0	£0
0	0 sqm	0 £ per sqm	0	£0
Total Construction Cost				£2,672,000

Abnormal Costs			333000			£333,000
Professional Fees @			8.0%	of Construction Cost		£213,760
Legal Fees			0.5%	of Gross Development Value		£18,300
Statutory Fees			0.6%	of Construction Cost		£16,032
Sales/Marketing Costs			2.0%	of Gross Development Value		£73,200
Contingencies			5.0%	of Construction Cost		£133,600
Planning Obligations			0	£ per sqm		£1,050,091
CIL						£0
Interest @	5.0%	12	Month Build	3	Mth Sale Void	£186,620
Arrangement Fee	1.0%		of Total Costs			£78,268
Development Profit			5.0%	of Gross Development Value		£183,000

VIABILITY MARGIN

-£1,942,671